

Luiz Terra

International Sales Executive in Telecom, CX, BPO & AI

Location: Sao Paulo, Brazil | **Contact:** contact@luizterra.com.br

Executive Summary

Luiz Terra is an international sales executive with 26+ years of experience across Telecom, IT, Customer Experience, Contact Center, BPO and AI-powered communication solutions. He helps technology companies, telecom providers and contact center ecosystems expand internationally through strategic partnerships, enterprise sales and market-entry execution.

Areas of Expertise	Business Impact
<ul style="list-style-type: none">• International Sales & Revenue Growth• Strategic Partnerships• Telecom Infrastructure• SBC, VoIP/SIP and Cloud Communications• CCaaS, CX and BPO Technology Ecosystems• AI-powered Answering Machine Detection• Market Entry across LATAM, North America, Europe and Africa	<ul style="list-style-type: none">• 26+ years of executive and commercial experience• Business exposure across LATAM, North America, Europe and Africa• Experience with telecom operators, BPOs, CCaaS vendors, contact center platforms and technology partners• Participation in complex international telecom and customer-care technology projects• Track record in partner-led growth, enterprise sales and market expansion

Current Role

Head of International Sales at Khomp

Professional Focus

Strategic partnerships, market-entry conversations, speaking opportunities and executive networking across Telecom, CX, BPO, Contact Center, CCaaS, SBC and AI.

www.luizterra.com.br | contact@luizterra.com.br